## Lesson 11.

## Control of knowledge, skills and abilities on topics 1-10

- 1. 1. Management. Definition. The main stages of the development of management theory.
  - 1.2. The basic laws of management
  - 1.3. Principles of management. Management tools. Management functions and methods
- 2.1. The concept of an organization, the elements of an organization. The basic laws of the organization's management: statics and dynamics.
  - 2.2. Formal and informal structures in the organization
- 2.3. Types of management structures. Organizational design. Basic conditions of official relations.
  - 3.1. Personnel management: main functions. Principles of personnel management.
- 3.2. The workforce of the pharmacy organization. Recruitment of employees to work in a pharmacy
- 3.3. Regulation of labor relations within the organization. Division of labor in a pharmacy organization.
  - 4.1. Labor relations definition. Employment contract definition
  - 4.2. Documents for the conclusion of an employment contract
  - 4.3. Termination of the employment contract (dismissal)
  - 5.1. The essence of communication in business communication.
  - 5.2. The communication process, the main stages . Types of communications
- 5.3. Forms of business communication: conversations, meetings, business correspondence.
- 6.1. The meaning, types, and management decisions. Requirements for management decisions
- 6.2. Types of problematic situations. The scheme and the main stages of the decision-making process.
  - 6.3. Methods of decision-making.
- 7.1. Document: characteristics, functions. Types of documents. Document details, ways of arranging document details.
  - 7.2. Organizational and administrative documentation.
  - 7.3. Nomenclature of pharmacy affairs.
- $8.1.\ Socio-psychological\ climate$  . Factors that influence the state of the socio-psychological climate in the team
- 8.2. The structure of the socio-psychological climate of the team. Problems solved when studying the socio-psychological climate in a team
  - 8.3. Methods for studying the socio-psychological climate in a team
  - 9.1. General concepts about conflict. Elements of conflict
  - 9.2. Formula of conflict. Types of conflicts
  - 9.3 Conflict Management Techniques. Conflict resolution algorithm
  - 10.1. Characteristics of management styles.
  - 10.2. Management grid: caring for people and caring for results.
  - 10.3. Situational leadership theory or life cycle theory.