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1. To simplify complex real world economic systems in order to understand, explain, and predict behavior and outcomes.
2. It shows that rational decision-makers compare the additional benefit of an action to its additional cost. If the marginal benefit exceeds the marginal cost, they proceed.
3. Example: Consumers aim to maximize utility.
Purpose: To provide a consistent basis for predicting choices without needing to model individual psychological differences.
4. In standard economic, no - because rationality requires weighing costs and benefits consciously. However, behavioral economics acknowledges that habit may be rational if they saved decision effort in the past.
5. They ignore many real-world details (eg. assuming perfect information or selfish motives). Such simplifications is useful because it isolates key relationships and makes analysis manageable.