

- 1) Economic Theories
- 2) Data
- 3) An economic model
- 4) Depictions
- 5) A Hypothesis
- 6) Economic principles or laws
- 7) *ceteris paribus*

EWB Definitions

- 1) Rational Behaviour $\rightarrow$ way of acting that seeks to gain by choosing actions for which benefit exceeds the cost
- 2) Marginal Benefit $\rightarrow$ The additional value obtained when one extra unit of an item is obtained.
- 3) Behavioural Assumption $\rightarrow$ Establishes people's motivation for the purpose of understanding cause and effect.
- 4) *Ceteris paribus* $\rightarrow$ other things being equal controlled in testing
- 5) Normative Analysis $\rightarrow$ Evaluates the desirability of alternative outcomes and judgments
- 6) Positive Analysis $\rightarrow$ Analysis of effects of changes in conditions and economic variables.
- 7) Scarcity $\rightarrow$ the imbalance between the desires of people to satisfying these desires
- 8) Economic model $\rightarrow$ simplified way of expressing economic functions
- 9) Variable $\rightarrow$ A quantity or dollar amount that can have more than one value
- 10) Theory $\rightarrow$ An abstraction or simplification of actual relationships establishes cause and effect relationships.