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individual plan

1) why is the demand curve horizontal for a perfectly competitive firm?

Key point: the firm is a price taker

reason: it is so small relative to the entire market that its output decisions cannot affect the market price

result: it faces a perfectly elastic demand
it can sell any quantity at the prevailing market price.

2) How can price discrimination be fair?

Key point: it can be fair based on equity & access

main reason: it allows for discounts to

vulnerable groups (students, low-income)

Benefit: can make essential goods/services affordable & increase overall access which is seen as socially fair.

3) what is the different between perfect competition & imperfect competition?

* perfect competition: many small firms
Homogenous (identical) products, NO
market power (price taker), NO Barrier to
entry / exit

example: Agricultural markets

* imperfect competition: one or few firms
or many with power, differentiated or unique
products Has market power (price maker)
significant Barriers to entry example:
monopoly oligopoly monopolistic competition

4) primary sources of product differentiation?

* physical Attributes: Quality, design, features

* Location & convenience: Ease of access

* services: customer support, warranties, delivery

* Brand image & perception: advertising, reputation
status.

* subjective preferences: taste, style, personal
Loyalty.

5) Gains From collusion?

- * main Gain: Higher joint profits (close to monopoly Level)
- * method: By agreeing to restrict output & raise prices
- * other Benefits: reduced uncertainty, avoidance of price wars & more stable profits for all colluding firms

6) Barrier to entry:

- * Definition: are obstacles that make it difficult or impossible for new firms to enter a market & compete with existing firms.
- example: High startup costs / sunk costs
- Economies of scale - Legal Barriers (patents, Licenses) - control of Essential resource strong Brand Loyalty

7) How firms deter entry?

* strategy: strategic entry deterrence
common tactics:

* Limit pricing: keeping prices artificially low

* Excess capacity: threatening a price war by holding spare capacity

* product proliferation: filling all market niches

* Long-term contracts: locking in customers / suppliers

* Heavy Advertising: Building strong brand loyalty to increase entry costs for rivals