

Dzhammadu Rezvan 429 (individual plan)

1) why is the demand curve horizontal for a perfectly competitive firm?

Key point: The firm is a price taker.

Reason: It is so small relative to the entire market that its output decisions cannot affect the market price.

Result: It faces a perfectly elastic demand - it can sell any quantity at the prevailing market price.

2) How can price discrimination be fair?

Key point: It can be fair based on equity of access

main Reason: It allows for discounts to

vulnerable groups (students, low-income)

Benefit: can make essential goods/services affordable & increase overall access, which is seen as socially fair.

3) what is the Different between perfect competition & imperfect competition?

* perfect competition: many small firms, Homogeneous (Identical) products, no market power (price taker), no Barrier to entry/exit
example: Agricultural markets.

* imperfect competition: one or few firms or many with power, Differentiated or unique products, Has market power (price maker), Significant Barriers to entry, example: Monopoly, oligopoly, monopolistic competition.

4) primary sources of product differentiation?

* physical Attributes: Quality, design, features

* location & convenience: Ease of access.

* services: customer support, warranties, delivery

* Brand Image & Perception: advertising, reputation, status.

* Subjective Preferences: Taste, style, personal loyalty

5) Gains From collusion?

- * main Gain: Higher joint profits (close to monopoly level)
- * method: By agreeing to restrict output & raise prices.
- * other Benefits: Reduced uncertainty, avoidance of price wars & more stable profits for all colluding firms.

6) Barrier to entry:

- * Definition: are obstacles that make it difficult or impossible for new firms to enter a market & compete with existing firms.
- example: High startup costs / Sunk costs
Economies of scale - legal Barriers (patents, licenses) - control of Essential Resource
Strong brand loyalty

7) How Firms deter entry?

* Strategy: Strategic entry deterrence
common Tactics:

- * limit pricing: Keeping prices artificially low
- * Excess Capacity: Threatening a price war by holding spare capacity
- * product proliferation: Filling all market niches
- * long-term Contracts: Locking in customers/suppliers
- * Heavy Advertising: Building strong brand loyalty to increase entry costs for rivals.