

1-b

2-c

3-b

4-d

1st Problem:

Price elasticity of demand = -3

A 10 % Price cut $\rightarrow$ quantity sold increases by
 $10\% \times 3 = 30\%$

since demand is elastic ($|E_d| > 1$), a Price decrease
raises total revenue.

Answer: Quantity increases 30% ; total revenue
increases.

2nd Problem:

Price elasticity of demand = -0.5 (inelastic).

to increase consumption by 15% price must fall by:

$$\% \Delta Q = E_d \times \% \Delta P$$

$$15 = (-0.5) \times (\% \Delta P) \Rightarrow \% \Delta P = -30\%$$

Price must fall 30%.

since demand is inelastic a Price cut. Reduces
total expenditure.

Answer: Price must fall 30%. total consumer
expenditure decreases.